



# Construction Training and Clean Energy Jobs 2022 RFP Information Session



**Seattle**

# Agenda

- Welcome & Introductions
- Priority Hire & Green New Deal Background
- RFP Information
- Question and Answer Session

# Goals of FAS and OSE Partnership



Access



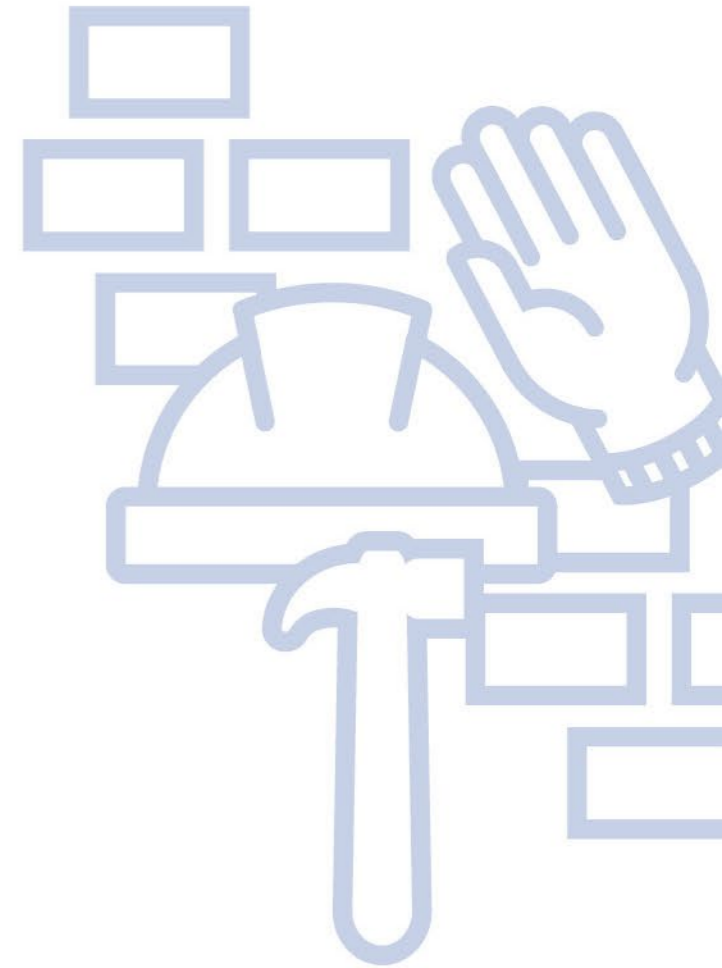
Trained workforce



Workforce diversity



Economic growth



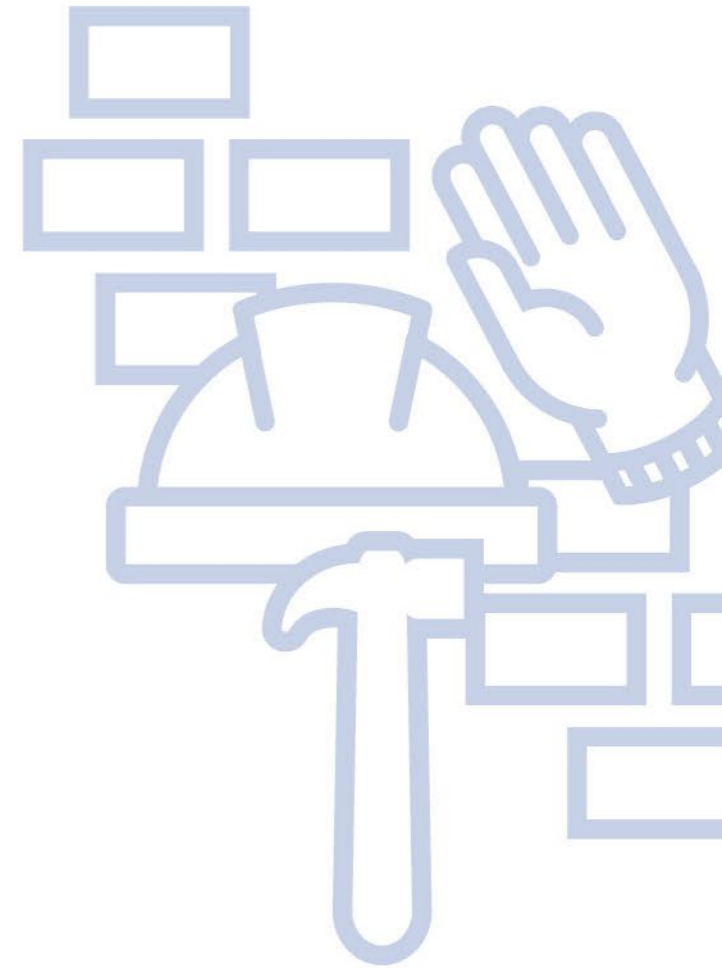
# What is Priority Hire?

Recruiting  
diverse  
workers

Training  
workers

Helping  
workers  
get hired

Giving  
workers  
ongoing  
support





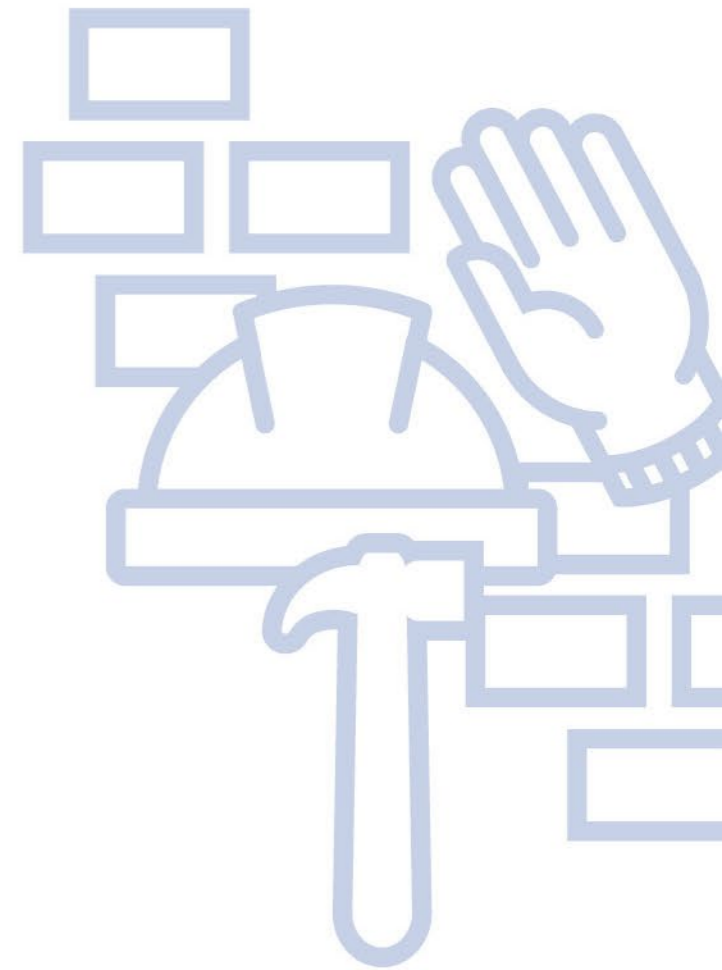
# Success: City's Priority Hire Impact

Workers from economically distressed ZIP codes earned

**\$45.4M** in wages

This is **\$20.1 million** more in wages than before Priority Hire

Source: Based on 39 active or completed projects from November 2013 through December 2020.



# What Is The Green New Deal?

Implementing  
Green New Deal  
Executive Order,  
Council  
Ordinance &  
Resolution

Transitioning the  
City from fossil  
fuels to  
renewable energy

Investing in the  
people and  
career pathways  
needed for that  
transition

Creating & filling  
clean energy jobs  
with communities  
most impacted by  
climate change



# RFP Purpose

## Purpose

Provide a pre-apprenticeship training and/or job readiness program to place individuals, with a focus on Priority Hire individuals, into registered construction apprenticeship programs and/or clean energy jobs.



## Outcome

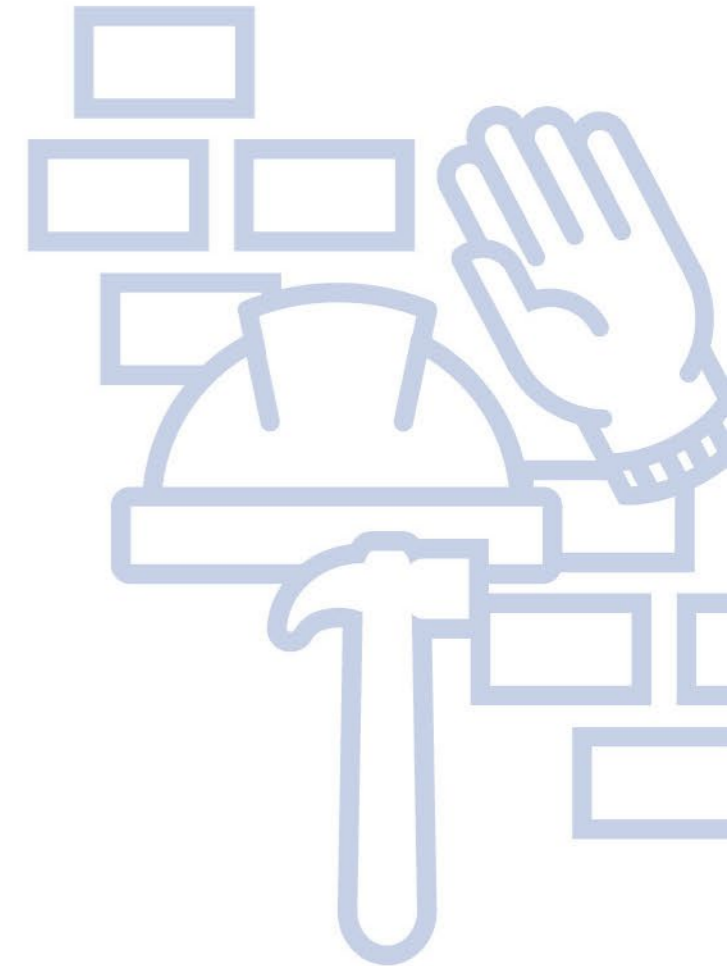
Reduce economic inequities by opening doors to well-paying construction careers and clean energy jobs for underrepresented groups to enter and maintain employment.

# RFP Partnership

This RFP is jointly hosted by 2 City of Seattle Departments:

- Department of Finance & Administrative Services (FAS)
- Office of Sustainability & Environment (OSE)

City Departments	Areas of Interest	2022-2024 Est. Total
FAS	Training and placement into any registered construction apprenticeship program	\$892,000
OSE	Training and placement into construction jobs and/or registered construction apprenticeships that focus on clean and renewable energy	\$920,000
<b>Est. RFP Total Amount</b>		<b>\$1,812,000</b>



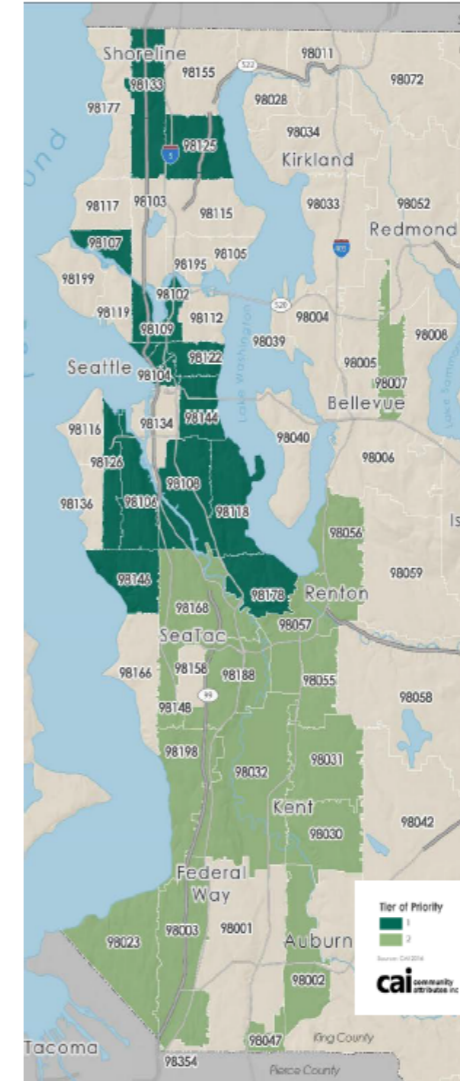


# Priority Hire Individuals

## Priority Hire Individuals - Definition

For the purpose of this RFP, Priority Hire individuals are defined as:

- Residents of economically distressed ZIP codes (see right)
- Women
- BIPOC (Black, Indigenous and people of color)



Tier 1	Seattle Neighborhood	ZIP Code
Tier 1	Downtown	98101
Tier 1	Capitol Hill/Eastlake	98102
Tier 1	Downtown/ID	98104
Tier 1	Delridge	98106
Tier 1	Ballard	98107
Tier 1	S. Beacon Hill/South Park	98108
Tier 1	Interbay/Queen Anne	98109
Tier 1	Rainier Valley/Rainier Beach	98118
Tier 1	Belltown	98121
Tier 1	Central District	98122
Tier 1	Lake City/Northgate	98125
Tier 1	Delridge/High Point	98126
Tier 1	Bitter Lake/NW Seattle	98133
Tier 1	N. Beacon Hill	98144
Tier 1	White Center	98146
Tier 1	Rainier Beach/Skyway	98178

Tier 2	King County Neighborhood	ZIP Code
Tier 2	Kent/Auburn	98002
Tier 2	Federal Way	98003
Tier 2	Bellevue	98007
Tier 2	Federal Way	98023
Tier 2	East Kent	98030
Tier 2	Northeast Kent	98031
Tier 2	West Kent	98032
Tier 2	Pacific	98047
Tier 2	South Renton	98055
Tier 2	Northeast Renton	98056
Tier 2	Central Renton	98057
Tier 2	Burien	98148
Tier 2	Boulevard Park/Tukwila	98168
Tier 2	SeaTac/Tukwila	98188
Tier 2	Des Moines	98198

Source: Community Attributes, Inc., Priority Hire ZIP Codes, 2016. Updated January 2017.  
[http://www.seattle.gov/Documents/Departments/FAS/PurchasingAndContracting/Labor/Zip\\_Codes.pdf](http://www.seattle.gov/Documents/Departments/FAS/PurchasingAndContracting/Labor/Zip_Codes.pdf)

# RFP Timeline

RFP Timeline	Date/Time (PST)
RFP release	March 28, 2022
Information Sessions	April 4, 2022, 3:00 p.m. April 11, 2022, 10:00 a.m. April 18, 2022, 3:00 p.m.
Deadline for Questions	April 28, by 10:00 p.m.
Proposal Due Date	May 2, by 10:00 p.m.
Announcement of Potential interviews	May 11
Interview Dates (If Applicable)	May 17 & 18
Notification of Successful Proposer(s)	May 30
Anticipated Contract Execution	June 30, 2022

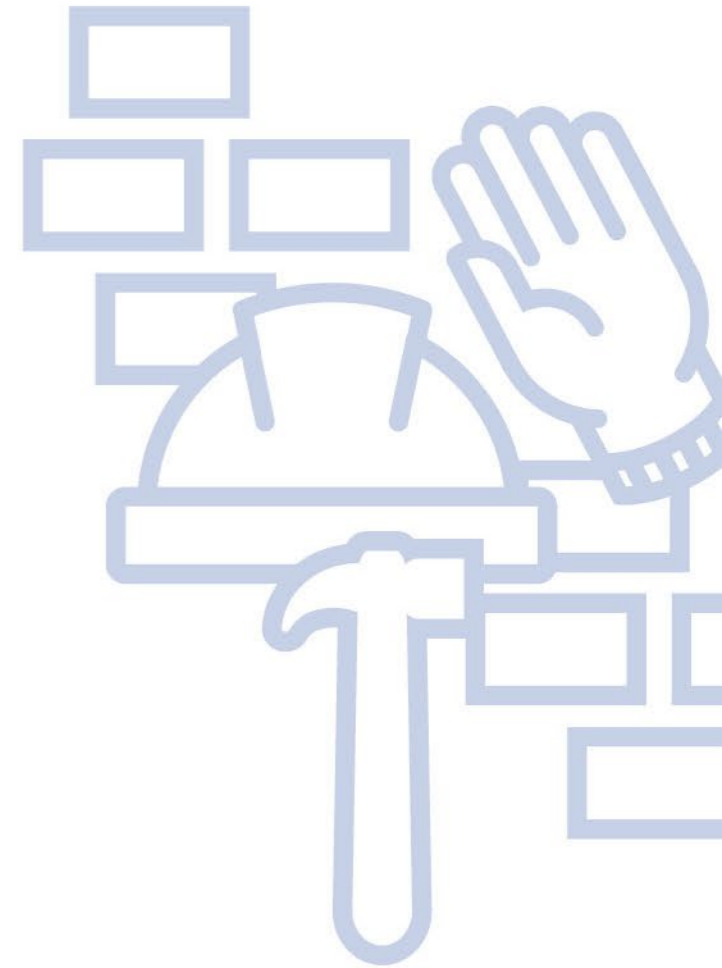
# Minimum Eligibility Requirements

- No minimum qualifications are required to submit a proposal.
- Awarded proposers will be expected to comply with the terms of the resultant contract.
  - Refer to section “*XI. General Instructions and Requirements*” of the RFP for more information on contract requirements.



# Scope of Work

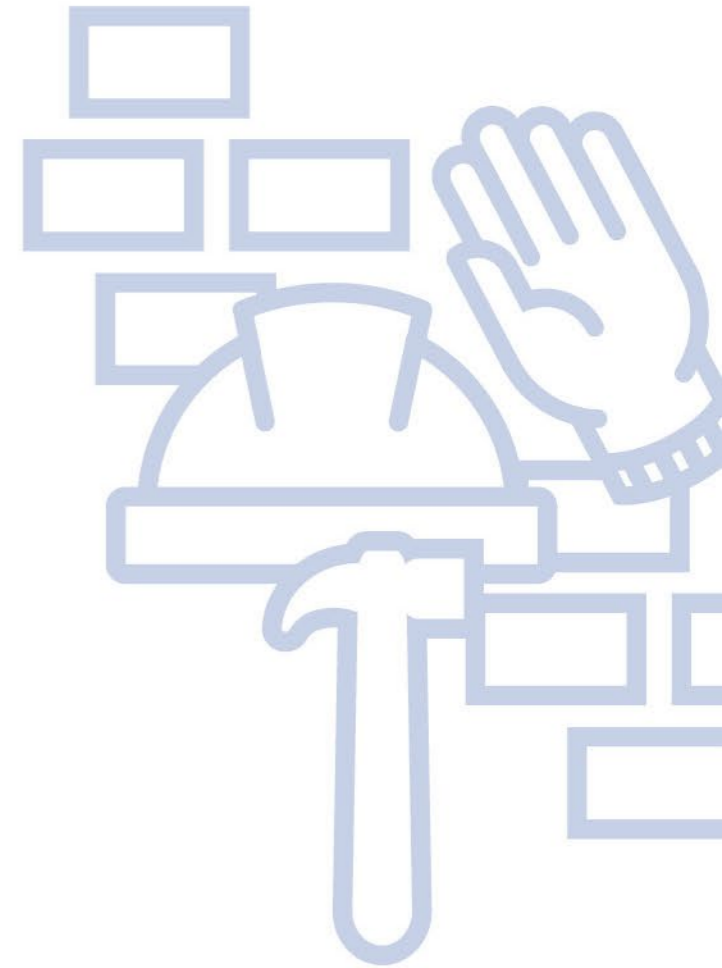
- RFP Scope of Work: Propose a pre-apprenticeship training program and/or job readiness program to place individuals, with a focus on Priority Hire individuals, into registered apprenticeship programs and/or clean energy jobs.
- Joint Proposals: Organizations may submit joint proposals. Joint proposals are strongly encouraged, but not required.



# Registered Construction Apprenticeship and Clean Energy Jobs

- Registered Construction Apprenticeships are any WSATC-registered construction apprenticeships.
- Clean Energy Jobs are construction jobs and/or WSATC-registered apprenticeships that focus on clean and renewable energy, including the construction, installation, maintenance and operation of these systems. Example List Below:

• Assemblers and Fabricators	• Laborers
• Boilermakers	• Maintenance and Repair Workers
• Assemblers and Fabricators	• Laborers
• Boilermakers	• Maintenance and Repair Workers
• Carpenters	• Operating Engineers
• Construction and Building Inspectors	• Plumbers and Pipefitters
• Electricians	• Sheet Metal Workers
• Heating, Ventilation and Air Conditioning (HVAC)	• Solar Photovoltaic Installers
• Insulation Workers (floor, ceiling, and wall)	• Steamfitters

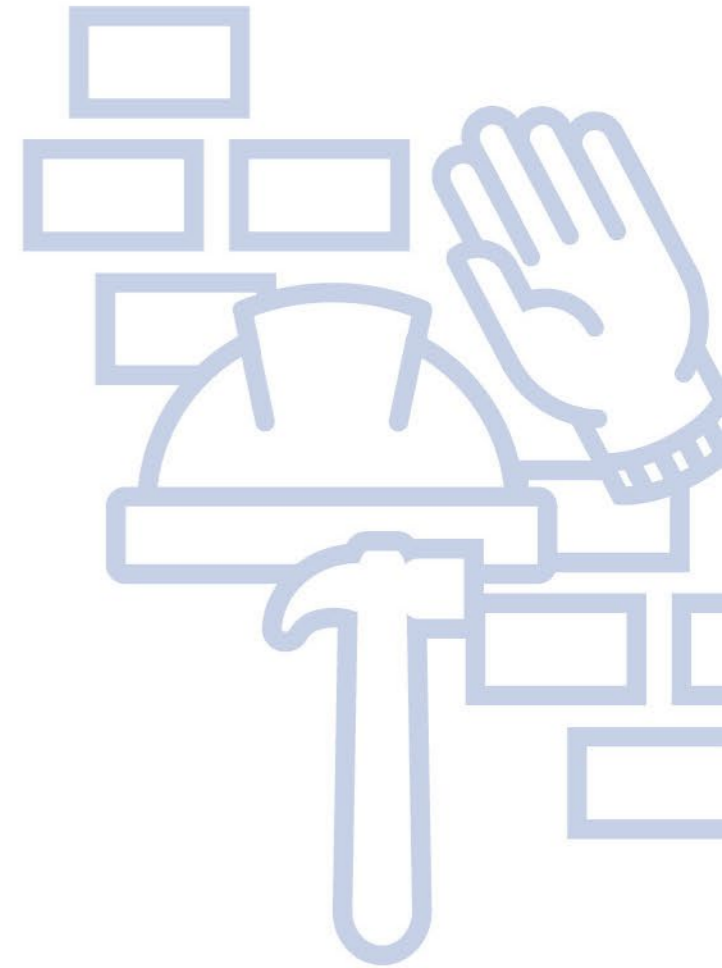


# Proposal Submittal

**Proposals are due by 10:00 pm (PST), May 2, 2022**

Electronic Submittal to [Julianna.Tesfu@seattle.gov](mailto:Julianna.Tesfu@seattle.gov)

- Subject Line: RFP Number: FAS 2022-009
- Preferred in PDF format



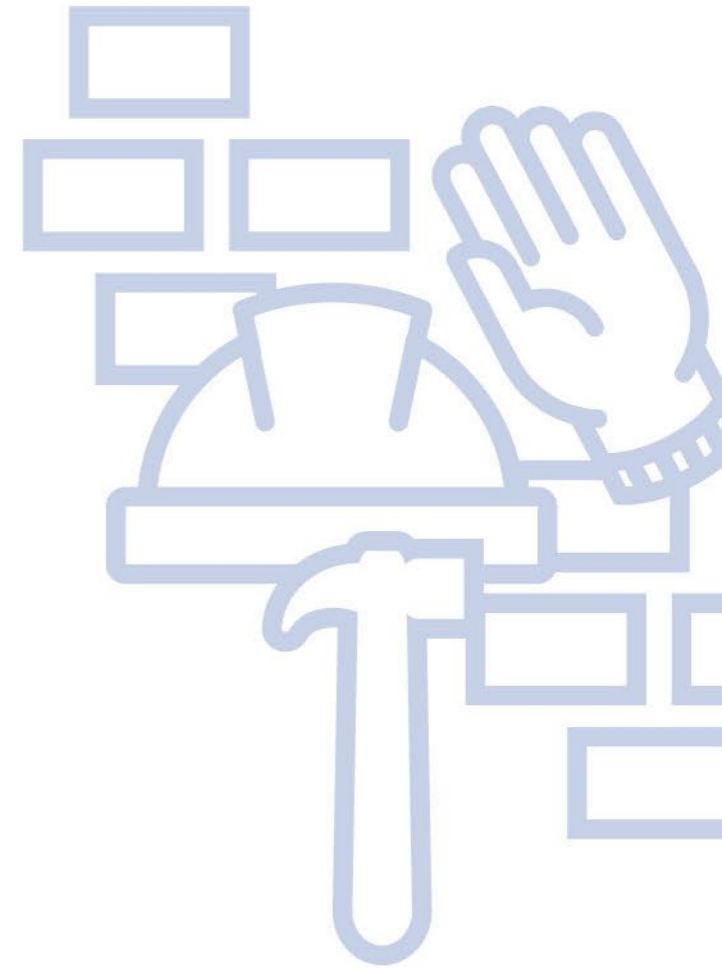


# Selection Process

1. Initial Screening
2. Proposal Evaluation

Evaluation Criteria	Points
Capacity and Organization	20
Experience	20
Proposal & Application	35
Proposal Performance, Work Plan & Budget	25
<b>TOTAL</b>	<b>100</b>

3. Interviews (if applicable) – 20 points
4. Selection



# Proposal Support

## Three Repeat Information Sessions (PST)

- April 4 at 3:00 p.m.
- April 11 at 10 a.m.
- April 18 at 3 p.m.

## Questions & Answers Document

Answers will be posted weekly, or more frequently as needed:

<https://consultants.seattle.gov/2022/03/28/construction-training-and-clean-energy-jobs-rfp-fas-2022-009/>

Deadline for questions is April 28, at 10:00 p.m. (PST)

## Technical Assistance

Please contact the RFP Coordinator to make a request or learn more about technical assistance. Please request technical assistance at least 10 business days prior to the proposal due date.



# RFP Contact

**THANK YOU!**

RFP Contact:

Julianna Tesfu

[Julianna.Tesfu@seattle.gov](mailto:Julianna.Tesfu@seattle.gov) or 206-487-2746

